



## Stirling

You will take over an established business with many prestige customers including Spar, BP Simply Fresh, Bestway, Nisa, Keystore and Independent stores. The territory covers a large geographical area which includes Dundee, Peebles, Stirling and Perth. An area of contrast and a beautiful place to work, Edinburgh the Historic Capital, enjoy the fabulous scenery of Fife and Perthshire and the famous St Andrews the home of Golf. Motorways run through the area giving fast transport links. The territory would ideally suit a couple or an individual who is happy to employ help within the business. The right person will have the scope to open new sites and build sales. You will be supported in developing your business by our Scottish based Regional Sales Manager and staff at head office.

### Area Details

Area Number	408	Trading Since	1993
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### Size of Business

Annual Sales	£144,005	Number of Outlets Trading	165
Gross Profit note 1	£67,682		

### Investment Required

Goodwill note 2	£35,871
Stock & Display Equipment note 3	£44,456
Other note 4	£6,115
Total note 5	£86,442

## Notes

1. Gross Profit is based on draft accounts. If proceeding to the next stage you will need to verify the figures from the selling franchisee's accounts, which will be made available to view.
2. Goodwill price is calculated according to the level of Gross Profit achieved and is subject to final negotiation between yourself and the selling franchisee.
3. The value of stock and display equipment is an estimate only, and a full and accurate stock take is carried out at time of sale. We have strict criteria on what stock can be transferred to ensure that it is current and appropriate in quantity.
4. This figure excludes working capital. For guidance, allow around 10% of Annual Sales Turnover. A detailed cash flow will need to be prepared (we can assist in this process if required).
5. VAT is payable on items in Note 4, but is fully recoverable from HM Revenue & Customs. (VAT is not payable on Goodwill and Stock).

6. These particulars are for guidance only and do not form part of any contract.