



## Edinburgh and the Scottish Borders

Your area would include Edinburgh the Historic Capital of Scotland and one of the most beautiful cities in Europe, attracting visitors from all over the world. The area covers the suburbs around Edinburgh and extends to the border towns of Jedburgh, Hawick and Galashiels. The area has been created from two larger areas and has the potential for the right person to grow the current customer base and turnover.

### Area Details

Area Number	406	Trading Since	2004
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### Size of Business

Annual Sales	£20,645	Number of Outlets Trading	35
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Gross Profit note 1

### Investment Required

Goodwill note 2	£5,335.10
Stock & Display Equipment note 3	£17,612.00
Other note 4	£6,540
<b>Total note 5</b>	<b>£29,487.10</b>

## Notes

1. Gross Profit is based on draft accounts. If proceeding to the next stage you will need to verify the figures from the selling franchisee's accounts, which will be made available to view.
2. Goodwill price is calculated according to the level of Gross Profit achieved and is subject to final negotiation between yourself and the selling franchisee.
3. The value of stock and display equipment is an estimate only, and a full and accurate stock take is carried out at time of sale. We have strict criteria on what stock can be transferred to ensure that it is current and appropriate in quantity.
4. This figure excludes working capital. For guidance, allow around 10% of Annual Sales Turnover. A detailed cash flow will need to be prepared (we can assist in this process if required).
5. VAT is payable on items in Note 5, but is fully recoverable from HM Revenue & Customs. (VAT is not payable on Goodwill and Stock).
6. These particulars are for guidance only and do not form part of any contract.