



## Bournemouth

A great opportunity has arisen for a couple to operate and develop. The Bournemouth territory has recently seen increased growth and is well managed by its current franchisee. This area covers a number of the most popular seaside towns and villages in Dorset and offers a chance to the right person to live and work in one of the most picturesque areas of the country.

### Area Details

Area Number	127	Trading Since	1994
-------------	-----	---------------	------

### Size of Business

Annual Sales	71,100	Number of Outlets Trading	109
Gross Profit note 1	33,400		

### Investment Required

Goodwill note 2	10,000
Stock & Display Equipment note 3	31,000
Other note 4	£5,965
Total note 5	46,965

## Notes

1. Gross Profit is based on draft accounts. If proceeding to the next stage you will need to verify the figures from the selling franchisee's accounts, which will be made available to view.
2. Goodwill price is calculated according to the level of Gross Profit achieved and is subject to final negotiation between yourself and the selling franchisee.
3. The value of stock and display equipment is an estimate only, and a full and accurate stock take is carried out at time of sale. We have strict criteria on what stock can be transferred to ensure that it is current and appropriate in quantity.
4. This figure excludes working capital. For guidance, allow around 10% of Annual Sales Turnover. A detailed cash flow will need to be prepared (we can assist in this process if required).
5. VAT is payable on items in Note 4, but is fully recoverable from HM Revenue & Customs. (VAT is not payable on Goodwill and Stock).
6. These particulars are for guidance only and do not form part of any contract.