



AYR

A unique opportunity has arisen to acquire a well-established growing area. The current Franchisee supplies quality retailers such as Spar, Nisa, One O One Convenience stores, BP M&S Simply food stores as well as local independent stores.

This is a reluctant sale due to family health issues. The current franchisee has run the territory for the past 2 years and boasts a loyal customer base with a great variety of stores and countryside that you will find no 2 days will be the same.

The area extends from the South of Glasgow and Paisley. Ayrshire with the towns of Kilmarnock and Ayr. The beautiful coastal areas including Largs & Troon. Continue south to Stranraer and then along the Galloway coast.

For the right person there is the opportunity to grow from the 106 outlets the current franchisee supplies.

Area Details

Area Number	405	Trading Since	1992
-------------	-----	---------------	------

Size of Business

Annual Sales	£114,793	Number of Outlets Trading	106
Gross Profit note 1	£45,846		

Investment Required

Goodwill note 2	£25,000
Stock & Display Equipment note 3	£33,741
Other note 4	£6,913
Total note 5	£65,654

Notes

1. Gross Profit is based on draft accounts. If proceeding to the next stage you will need to verify the figures from the selling franchisee's accounts, which will be made available to view.
2. Goodwill price is calculated according to the level of Gross Profit achieved and is subject to final negotiation between yourself and the selling franchisee.
3. The value of stock and display equipment is an estimate only, and a full and accurate stock take is carried out at time of sale. We have strict criteria on what stock can be transferred to ensure that it is current and appropriate in quantity.
4. This figure excludes working capital. For guidance, allow around 10% of Annual Sales Turnover. A detailed cash flow will need to be prepared (we can assist in this process if required).
5. VAT is payable on items in Note 4, but is fully recoverable from HM Revenue & Customs. (VAT is not payable

on Goodwill and Stock).

6. These particulars are for guidance only and do not form part of any contract.